

Program Day 1

8.30 – 9.30am

Todd Duncan (part 1)

High trust selling: How to make more money in less time with less stress

9.30 – 9.50am

Tom Hector

The longevity of high performance

9.50 – 10.10am

Ruma Mundi

Resilience in life and real estate

10.10 – 10.30am

David Walker

The structure and process of becoming a number 1 selling principal

10.30 – 11.15am

Break

11.15 – 12.15pm

Todd Duncan (part 2)

High trust selling: How to make more money in less time with less stress

12.15 – 12.35pm

Kylie Charlton & Lisa Totaro

Repeatable, scalable, predictable

12.35 – 12.55pm

Steve Koerber

Love your area

12.55 – 1.15pm

Auction Competition

1.15 – 2.30pm

Break

2.30 – 2.50pm

Malek Younan

Passion and the hustle

2.50 – 3.10pm

Sonya Treloar

Volume, a key factor in an attraction business

3.10 – 3.30pm

Alex Mintorn & Domenic Maxwell

The \$3 million dollar business deep dive

3.30 – 4:30pm

Mark Schulman

Hacking the rockstar attitude: harness the energy, spirit and passion of rockstars!

Program Day 2

8.00 – 8.30am

Pitch Fest with Coffee

8.30 – 9.30am

Barbara Corcoran (via satellite)

The common traits of great superstars: How they excel far beyond their competition

9.30 – 9:50am

Michael Pallier

The secrets of one of Australia's best

9.50 – 10.10am

Daniel Gonzalez

It's possible

10.10 – 10.25am

Auction Competition

10.25 – 11.15am

Break

11.15 – 12.15pm

Scott Dutton

Difficult to connected conversations: DCs made easy

12.15 – 12.35pm

Cindy Kennedy & Georgi Bates

Process trumps motivation

12.35 – 12.55pm

Chari Emirzade

How to build a real estate machine that makes 225 sales per year

12.55 – 1.15pm

Auction Competition

1.15 – 2.30pm

Break

2.30 – 2.50pm

Mark Cohen

What's next in real estate marketing technology

2.50 – 3.45pm

James Clear

Atomic habits: 1% better every day
